



Book List Tier One

This booklist represents a cross-section of the books used to develop your Tier One study experience.

Decisions

- *Thinking Fast Thinking Slow* - Daniel Kahneman
- *Sources of Power* - Trevor Klein
- *The Power of Intuition: How to use your gut feelings to make better decisions at work* - Trevor Klein
- *Gut Feelings* - Gerd Gigerenzer
- *Decisive* - Heath & Heath
- *The Hour Between the Wolf and the Dog: Risk taking, gut feelings and the biology of the boom and bust* - John Coates
- *Top Dog: The science of winning and losing* - Bronson and Merryman

Leaders

- *Leaders Eat Last* - Simon Sinek
- *Say Yes to the Mess: Surprising leadership lessons from jazz* - Frank Barrett
- *Turn the Ship Around* - David Marquet
- *Rebel Talent* - Francesca Gino
- *Leading Teams Setting the Stage for Great Performances* - Dr Richard Hackman
- *The Secrets of Resilient Leadership: When failure is not an option* - Everly & Strouse
- *The Third Space* - Dr Adam Fraser
- *Leaders Make the Future* - Johansen

Influence

- *Captivate* - Vanessa van Edwards
- *Influence: The psychology of persuasion* - Dr Robert Cialdini
- *Presence: Bringing your boldest self to your biggest performance* – Dr Amy Cuddy

Teams

- *Teaming: How organisations learn, innovate and compete in the knowledge economy* - Amy Edmondson
- *The fearless organisation: Creating psychological Safety in the workplace for learning, innovation, and growth* - Amy Edmondson
- *The Culture Code: The secrets of highly successful groups* - Daniel Coyle
- *Groupthink* - Irving Janis
- *Teams of Teams* - General Stanley McChrystal

Social Capital

- *Building Resilience: Social capital in post-disaster recovery* - Daniel Aldrich

Stress Management

- *Why Zebras Don't get Mouth Ulcers* - Sapolsky